

**OFFICIAL SERVICE  
CONTRACTOR**

Information and Order Forms



Street Address:  
121 North Chimney Rock Road  
Greensboro, NC 27409

Phone: (336) 315-5225  
Fax: (336) 315-5220

[tpugh@hollins-expo.com](mailto:tpugh@hollins-expo.com)

**International Bluegrass  
Music Association  
September 26 - September 30,  
2023**

**Raleigh Convention Center  
Raleigh, NC**

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HOLLINS Exposition Services is pleased to have been selected as the Official Service Contractor for the International Bluegrass Music Association. We recognize that your participation in this event is a vital part of your firm's marketing program. Be assured we will do everything possible to insure a profitable and rewarding experience. To facilitate the reading of this "Exhibitor Service Kit", HOLLINS Exposition Services will hereafter be referred to as HOLLINS except in those instances where the full trading name is required.

We are enclosing our service order forms for your information, completion and response. Your immediate attention to and return of the appropriate forms, to the address shown on each, will insure the best service and lowest cost to you. Orders placed at the show will be honored on a limited basis and contingent upon the availability of specific furnishings and equipment.

All orders placed with HOLLINS are subject to the terms and conditions as set forth on the enclosed "Payment Policy and Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order. Please Note: You may choose to pay by check drawn on a U. S. Funds Account, MasterCard, VISA, or American Express; however, we require your credit card authorization to be on file with HOLLINS. PURCHASE ORDERS ARE NOT CONSIDERED PAYMENT.

#### Booth Equipment

Each booth will be 10 ft. wide x 10 ft. deep and will be provided with:

- 8 ft. high back wall drape
- 3 ft. high side divider drape
- one 7 in. x 44 in. booth identification sign
- one 6' draped table
- two chairs
- one wastebasket

Note: The exhibit hall will not be carpeted, however, the aisles will be carpeted in black.

#### Important Dates

Advance Shipments may begin arriving at Warehouse:  
Friday, August 28, 2023

Exhibitor Appointed Contractor (EAC) Deadline Date:  
Friday, September 12, 2023

Deadline Date to order materials at Discount Rate with payment:  
Friday, September 12, 2023

Last day for Advance Shipments to arrive without surcharge:  
Friday, September 22, 2023

Direct Shipments may begin arriving at The Raleigh CC  
Tuesday, September 26, 2023 from 12:00 p.m. - 8:00 p.m.

#### Exhibitor move-in:

Tuesday, September 26, 2023	12:00 p.m. - 8:00 p.m.
Wednesday, September 27, 2023	8:00 a.m. - 12:00 p.m.
Thursday, September 28, 2023	7:00 p.m - 9:00 p.m.
(Weekend-Only Exhibitors)	
Friday, September 29, 2023	8:00 a.m - 11:00 a.m.
(Weekend-Only Exhibitors)	

#### Exhibit Hours:

Wednesday, September 27, 2023	1:00 p.m. - 5:00 p.m.
Thursday, September 28, 2023	1:00 p.m. - 5:00 p.m.
Friday, September 29, 2023	11:00 a.m. - 6:00 p.m.
Saturday, September 30, 2023	11:00 a.m. - 6:00 p.m.

#### Exhibitor Move-out:

Thursday, September 28, 2023	5:00pm-7:00 p.m.
(B2B- Only Exhibitor)	
Saturday, September 30, 2023	6:00 p.m. - 9:00 p.m.
(No Loading Dock Access Hand Carry Only).	
Sunday, October 1, 2023	8:00 a.m. - 11:30 a.m.

#### Discount Rates

To qualify for Discount Rates, we must receive your order with full payment by Friday, September 12, 2023, unless otherwise indicated. Orders received after September 12th, orders without payment and orders processed at the show will be processed at Standard Rates.

#### Material Handling

ADVANCE RECEIVING AT THE WAREHOUSE - HOLLINS will accept crated, boxed or skidded material up to 30 days in advance of the show set-up. The warehouse will receive shipments Monday through Friday during the hours of 9:00 a.m. - 4:00 p.m. Freight arriving at the advance warehouse AFTER September 22, 2023 will be subject to additional handling surcharges. Refer to the Material Handling Rate Schedule for additional information.

DONOT SHIP ADVANCE FREIGHT TO THE RALEIGH CONVENTION CENTER. The Raleigh Convention Center is under no obligation to receive advance freight, accepts no responsibility for freight, and may refuse it. Should any freight be received by the Raleigh Convention Center, it will be consigned to HOLLINS and subject to the prevailing drayage rate plus any additional facility fees.

DIRECT SHIPMENTS TO THE SHOW SITE - HOLLINS will receive direct shipments to the show site beginning on Tuesday, September 26, 2023. All show site shipments must arrive no later than 5:00 p.m.

#### Shipping Addresses

##### ADVANCE SHIPMENTS TO WAREHOUSE

Company Name and Booth Number  
c/o Hollins Exposition Services  
121 North Chimney Rock Road  
Greensboro, NC 27409

Shipments must arrive by September 22, 2023

##### SHIPMENTS TO SHOW SITE

Company Name and Booth Number  
c/o Hollins Exposition Services  
Raleigh Convention Center  
500 South Salisbury Street  
Raleigh, NC 27601

Shipments will be accepted September 26, 2023



## Third Party Billing

If you have arranged for a third party to handle your display and be billed for services, please complete, sign and return the "Third Party Billing Authorization Form" no later than September 12th; otherwise, third party billing will not be processed. Kindly note, you are ultimately responsible for payment of HOLLINS charges regardless of third party billing authorization. In the event a third party fails to pay our invoice charges before the close of the show, such charges will automatically revert to you. HOLLINS will not process any split billing between you and your display house, or with another exhibitor.

## Questions And Adjustments

Concerns about a possible discrepancy in items ordered versus items received as well as complaints or questions about services must be reported to the HOLLINS Service Desk on the show floor. Every effort will be made to immediately resolve issues on site and make appropriate adjustments to your account. Credits and/or adjustments will NOT be made after the close of the show. Some items, services and labor are subject to cancellation fees. Rental items not ordered, yet found in your booth, will be invoiced to you at Standard Rates.

## Tax

Tax (7.25%) will be added to all rentals and materials. If you are a non-profit organization, federal tax exempt organization or tax exempt in the state of North Carolina copy of your exemption certificate must accompany your order; otherwise, we must add tax.

## Safety

We are committed to safety in everything that we do. Please be conscious of our efforts throughout the show. If you see something unsafe or that presents a hazard, please notify the HOLLINS Service Desk.

## Exhibitor Safety and Loss Prevention Guidelines

- ▶ Treat all show areas during move-in and move-out as a construction zone; wear appropriate attire and footwear.
- ▶ Smoking is prohibited except in designated areas.
- ▶ Standing on tables, chairs or other rental furniture is PROHIBITED. This furniture is not designed to support your standing weight.
- ▶ HOLLINS forklifts and carts are for use by authorized HOLLINS employees only.
- ▶ Be aware of forklifts moving throughout the aisles or docks. Keep the aisles free and clear at all times.
- ▶ Protect your valuables. Keep expensive items secured.

We look forward to serving you and your firm. Should you have any questions regarding the enclosed information, please contact our Exhibitor Services Department at (voice) 336-315-5225.



Street Address  
 121 North Chimney Rock Rd.  
 Greensboro, NC 27409  
 Phone: 336-315-5225  
 Fax: 336-315-5220

IMPORTANT NOTICE

SIGNED AUTHORIZATION FORM  
 MUST ACCOMPANY YOUR ORDER.

**PAYMENT POLICY & CREDIT CARD CHARGE AUTHORIZATION FORM**

**PAYMENT POLICY**

We require your credit card authorization to be on file with HOLLINS.

Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express; however, we require your credit card authorization to be on file with HOLLINS.

For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show site orders placed by you or your representative for this event.

ADVANCE ORDERS: For your order to be processed, and to receive Discount Rates, full payment must accompany your order.

SHOW SITE ORDERS: Show site orders will be subject to Standard Rates and processed only with full payment when placed.

SHIPPING FREIGHT AND/OR ORDERING RIGGING LABOR OR INSTALLATION & DISMANTLE LABOR: Prior to the close of the show, an invoice will be prepared and delivered to your booth. Unless you have corrections that are brought to our attention at the HOLLINS Service Desk, or choose to pay your invoice by check, your order will be processed for payment on your credit card. NOTE: If rigging or dismantle labor is needed on move-out, these charges will be put on your credit card and your copy of the receipt and invoice will be mailed to you within ten (10) days of the close of the show.

<b>CREDIT CARD AUTHORIZATION</b> (Information Must Be Provided)			<b>VERIFICATION CODE</b> <small>(back of card)</small>	<b>EXPIRATION DATE</b>																				
<input checked="" type="checkbox"/> MasterCard	<input checked="" type="checkbox"/> VISA	<input checked="" type="checkbox"/> American Express																						
Account Number			<input checked="" type="checkbox"/> Corporate	<input checked="" type="checkbox"/> Personal																				
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PRINT CARDHOLDER NAME			SIGNATURE OF CARDHOLDER																					

UNPAID BALANCES - Should there be any unpaid balance after the close of the show, terms will be net, due and payable upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by applicable law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE of 18%. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge will automatically be reduced to the maximum rate allowed, and any excess finance charge received by HOLLINS will be either applied to reduce the principle unpaid balance or refunded to you. This Payment Policy agreement shall be governed by and construed in accordance with the LAWS OF THE STATE OF VIRGINIA.

Calculation of Orders	PURCHASE ORDER IS NOT CONSIDERED PAYMENT.	TOTAL
Furnishings & Carpet		\$
Custom Booths		\$
Custom Signs & Graphics		\$
Cleaning Services		\$
Installation & Dismantle Labor		\$
Material Handling (Freight)		\$
Other HOLLINS Services (Specify)		\$
Other HOLLINS Services (Specify)		\$
Other HOLLINS Services (Specify)		\$

To simplify payment, send one check payable to HOLLINS EXPOSITION SERVICES for your entire order or note the amount to be charged to your credit card.

FULL PAYMENT in U.S. funds drawn on a U.S. Bank \$

Charge my credit card in the amount of \$

Check No.  Date  In the amount of \$

ALL EXHIBITORS MUST FILL OUT COMPLETE INFORMATION BELOW: PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

EXHIBITING FIRM \_\_\_\_\_ BOOTH NO. \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY AND STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

AUTHORIZED BY \_\_\_\_\_ X \_\_\_\_\_  
(Please Type or Print) (Signature)

TELEPHONE NO. \_\_\_\_\_ DATE \_\_\_\_\_



Street Address  
 121 North Chimney Rock Rd.  
 Greensboro, NC 27409  
 Phone: 336-315-5225  
 Fax: 336-315-5220

Deadline Date  
 For Return of This Form  
 September 12, 2023

### THIRD PARTY BILLING AUTHORIZATION FORM

You may arrange for a third party to handle your display and be billed for services. HOLLINS will agree to this arrangement if the third party has a satisfactory payment record with us. Both Firms must complete this form, including the Third Party credit card charge authorization below. Return form by the deadline date.

It is understood and agreed that you, the exhibiting firm, are ultimately responsible for payment of charges. If the third party does not pay the invoice before the close of the show, charges will revert to you. All invoices are due and payable upon receipt.

<p style="text-align: right; margin-bottom: 0;">PLEASE TYPE OR PRINT</p> <p><b>Exhibiting Firm</b></p> <p>(Exhibiting Firm) _____</p> <p>(Address) _____</p> <p>(City) _____ (State) _____ (Zip) _____</p> <p>(Phone) _____ (Fax) _____</p> <p>(Authorized By - Please Type or Print) _____  <b>X</b>          (Authorized Signature) _____</p> <p><b>Credit Card Charge Authorization</b>          (Information Must Be Provided)</p> <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> <p style="text-align: center; background-color: black; color: white; padding: 2px;"><b>EXPIRATION DATE</b></p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div> </div> <div style="width: 50%;"> <p><input checked="" type="checkbox"/> MasterCard</p> <p><input checked="" type="checkbox"/> VISA</p> <p><input checked="" type="checkbox"/> American Express</p> </div> </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <div style="width: 45%;"> <p><input checked="" type="checkbox"/> Corporate</p> <p><input checked="" type="checkbox"/> Personal</p> </div> <div style="width: 50%;"> <p style="text-align: center; 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PLEASE TYPE OR PRINT

NAME OF EVENT 2022 International Bluegrass Music Association BOOTH NO. \_\_\_\_\_



Street Address  
 121 North Chimney Rock Rd.  
 Greensboro, NC 27409  
 Phone: 336-315-5225  
 Fax: 336-315-5220

ORDER FORM FOR  
 FURNISHINGS & CARPET

Deadline Date For Discount Rates  
 September 12, 2023

Orders will be entered as checked below. Charges include placing in booth ready for use. Equipment is on a rental basis. Mail one copy to us at the address above. Retain a copy for your files. CANCELLATION POLICY: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation. Custom-cut carpet cancelled after being cut will be charged 100% of original price.

SEATING - chrome frame, padded bottom and back	Discount Rates	Standard Rates
Quantity		
_____ Brown Leather Chair	\$ 125.00	\$ 162.50
_____ Upholstered Arm Chair	40.00	56.00
_____ Upholstered Side Chair	40.00	56.00
_____ Upholstered Stool with Back (30"high)	50.00	70.00

ACCESSORIES

_____ Pedestal Table (white laminate round top - chrome post - star base)		
_____ 2'dia. x 30"h (Spandex Cover)	45.00	63.00
_____ 2'dia. x 42"h (Spandex Cover)	50.00	70.00
_____ 3'dia. x 30"h (Spandex Cover)	50.00	70.00
_____ 3'dia. x 42"h (Spandex Cover)	55.00	77.00
_____ Cocktail Table (white laminate top - chrome legs)		
_____ 2'dia. x 18"h (round top)	50.00	65.00
_____ 17"d x 17"w x 18"h (square top)	50.00	65.00
_____ Coat Tree (chrome - stands 70"h)	50.00	65.00
_____ Sign Holder (chrome - stands 5'h)	75.00	97.50
(displays 2 - 22"w x 28"h signs back to back)		
_____ Wastebasket (dove gray)	22.00	28.60
_____ Easel (floor standing - aluminum tripod)	22.00	28.60
_____ Bag Stand (chrome - stands 4'h)	45.00	58.50
_____ Literature Rack (silver base - 4 acrylic pockets)	50.00	65.00
_____ Stanchion (chrome - stands 40"h)	25.00	32.50
_____ Rope (black velvet) - per linear ft.	5.00	6.50
_____ Chain (white plastic) - per linear ft.	5.00	6.50
_____ Ticket Tumbler (brass color - 15"dia.)	50.00	65.00
_____ Display Case (20"d X 5'w x 38"h half view)	350.00	490.00
_____ Display Case (20"d X 6'w x 38"h full view)	450.00	630.00

CARPET

Price includes installation and taping front edge.

_____ 10' x 10' Carpet	90.00	117.00
_____ 10' x 20' Carpet	180.00	234.00
_____ 10' x 30' Carpet	270.00	351.00
_____ ft. x _____ ft. Custom-Cut Carpet - per sq. ft.	1.50	1.95
_____ ft. x _____ ft. Carpet Padding - per sq. ft.	1.00	1.30
_____ ft. x _____ ft. Visqueen Covering - per sq. ft.	.75	.65
_____ ft. Additional Taping - per linear ft.	.95	1.33

Color Preferred: (If no color is selected, silver will be provided.)

X Red X Royal Blue X Kelly Green X Hunter Green X Gold

X Silver X Charcoal X Black X Brown X Plum

SKIRTED DISPLAY TABLES & COUNTERS - rectangular  
 Skirting includes white vinyl top and pleated skirt on 3 sides.

Quantity	Discount Rates	Standard Rates
	<u>Tables - 30"h</u>	
_____ 2'd x 4'w Table (skirted 4 sides)	\$ 60.00	\$ 84.00
_____ 2'd x 6'w Table	65.00	91.00
_____ 2'd x 8'w Table	70.00	98.00
_____ 4th Side Skirted (optional)	50.00	70.00

Counters - 42"h

_____ 2'd x 4'w Counter (skirted 4 Sides)	70.00	98.00
_____ 2'd x 6'w Counter	75.00	105.00
_____ 2'd x 8'w Counter	80.00	104.00
_____ 4th Side Skirted (optional)	60.00	84.00

Skirting Color Preferred: (If no color is selected, white will be provided.)

X Red X Royal Blue X Kelly Green X Hunter Green X Gold X White X Black

X Orange X Burgundy X Silver X Teal X Beige X Plum x Berry X Dusty Rose

SKIRTED TABLE TOP RISERS - rectangular

Skirting includes white vinyl top and white pleated skirt on 4 sides.

_____ 1'd x 4'w x 1'h Riser	45.00	64.00
_____ 1'd x 6'w x 1'h Riser	50.00	65.00

DISPLAY PANELS

_____ Tack/Velcro Board (dove gray)	110.00	136.50
_____ X 8'w x 4'h - stands 78"h X 4'w x 8'h - stands 8'h		
_____ Pegboard (white - 1/4" hole)	110.00	136.50
_____ X 8'w x 4'h - stands 78"h X 4'w x 8'h - stands 8'h		
_____ Wire Grid (chrome) 2'w x 6'h	60.00	84.00

DRAPE - other than booth drape provided

_____ ft. 8'h Drape - per linear ft. Color: _____	8.25	11.55
_____ ft. 3'h Drape - per linear ft. Color: _____	6.25	8.75

Colors: Red - Royal Blue - Kelly Green - Hunter Green - Gold - White  
 Black - Burgundy - Silver - Teal - Beige - Plum - Peach

SUB TOTAL \$	_____
7.25% Sales Tax \$	_____
TOTAL \$	_____

PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for Discount Rates. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

NAME OF FIRM \_\_\_\_\_ BOOTH NO. \_\_\_\_\_

CARE OF \_\_\_\_\_  
 (If Other Than Exhibiting Firm)

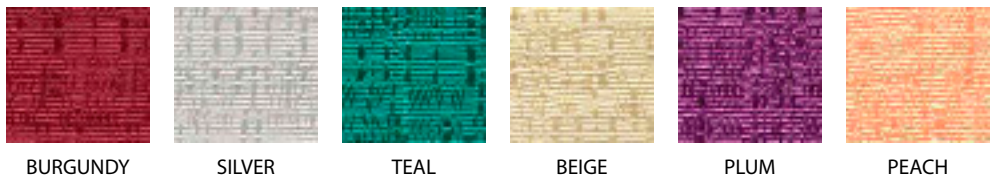
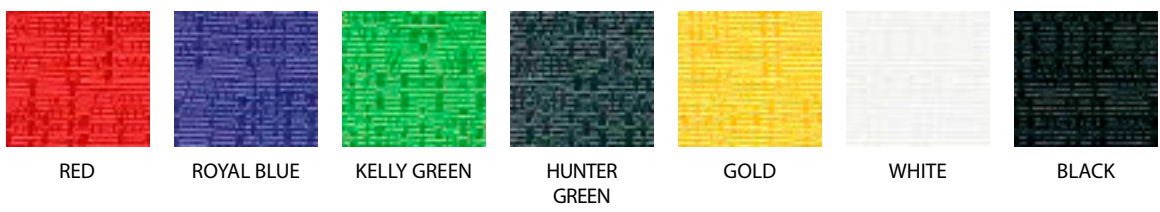
ADDRESS \_\_\_\_\_  
 (Street) (P. O. Box) (City) (State) (Zip)

ORDERED BY \_\_\_\_\_ X \_\_\_\_\_  
 (Please Type or Print) (Signature)

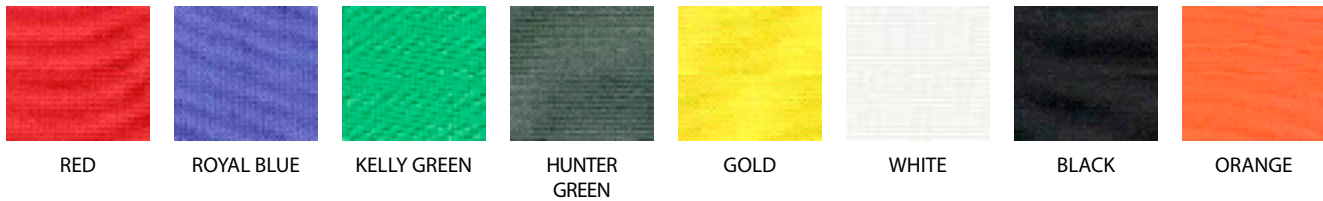
PHONE ( \_\_\_\_\_ ) \_\_\_\_\_ DATE \_\_\_\_\_

# Color Chart

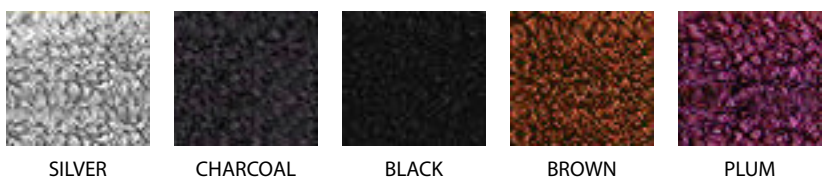
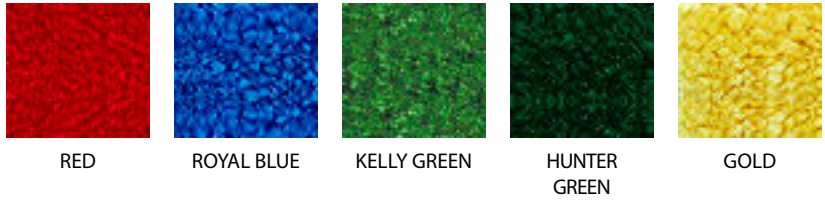
## Drape Colors



## Table Skirt Colors



## Carpet Colors

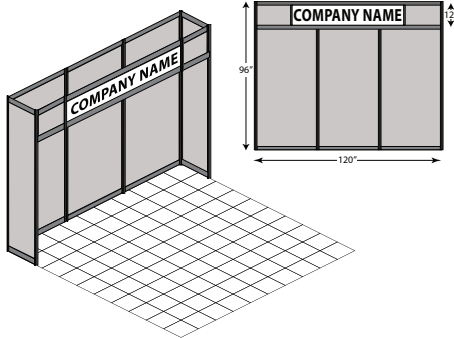


Deadline Date  
 For Return of This Form  
 September 12, 2023

Charges include placing in booth ready for use. Equipment is on a rental basis. Mail one copy to us at the address above. Retain a copy for your files. CANCELLATION POLICY: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation. Custom graphics cancelled less than two weeks prior to installation will be charged 100% of original price.

**Package No. 1**

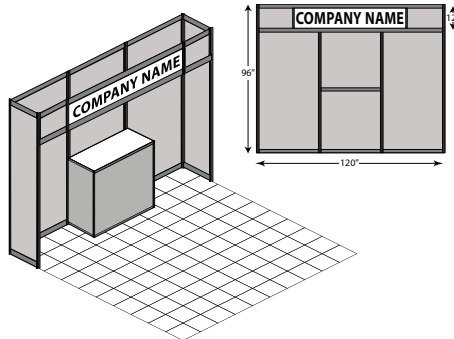
- Hard Backwall - 10'w x 8'h
- Hard Wing Walls - 19"d x 8'h
- Header (blank\*) - 8'w x 1'h
- Carpet
- Two Stem Lights



\*To order header graphics see "Custom Graphics for Headers".

**Package No. 2**

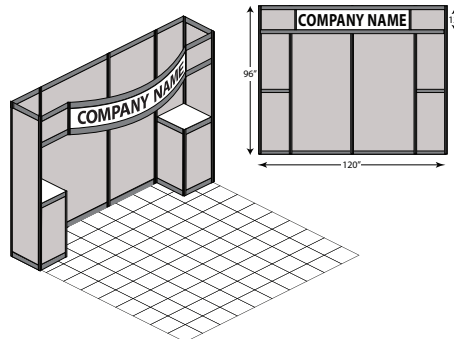
- Hard Backwall - 10'w x 8'h
- Hard Wing Walls - 19"d x 8'h
- Header (blank\*) - 8'w x 1'h
- Carpet
- Two Stem Lights
- One Counter - 19"d x 38" w x 42" h



\*To order header graphics see "Custom Graphics for Headers".

**Package No. 3**

- Hard Backwall - 10'w x 8'h
- Hard Wing Walls - 19"d x 8'h
- Header (blank\*) - 8'w x 1'h
- Carpet
- Two Stem Lights
- Two Counters - 19"d x 19" w x 42" h



\*To order header graphics see "Custom Graphics for Headers".

**No Shipping Costs! No Drayage! Turnkey Setup!  
 Ready When You Arrive! Installation Included!**

**Quantity Rates**

_____	Package No. 1	\$ 1,600.00
_____	Package No. 2	1,800.00
_____	Package No. 3	1,900.00

**Custom Graphics for Headers:**

_____	Black Copy on White	250.00
_____	Color Print with Logo	275.00
_____	Backlit Transparency	500.00

Header Copy To Read: \_\_\_\_\_  
 \_\_\_\_\_

**Options:**

_____	Counter - 19"d x 19"w x 42"h	225.00
_____	Counter - 19"d x 38"w x 42"h	375.00
_____	Counter - 19"d x 76"w x 42"h	400.00
_____	Backwall shelf - 1'd x 6'w (white only)	100.00
_____	Add doors to counters	200.00
	(Doors not available for 19"d x 19"w counter.)	

**Add Custom Graphics to Counters:**

_____	Counter - 19"d x 38" w x 42" h	220.00
_____	Counter - 19"d x 76" w x 42" h	300.00

**Wall & Counter Color Preferred:**

X White X Gray X Black X Blue

Carpet Color Preferred: (If no color is selected, silver will be provided.)

X Red X Royal Blue X Hunter Green X Grey x Black

SUB TOTAL \$	_____
7.25% Sales Tax \$	_____
TOTAL \$	_____

**PAYMENT POLICY:** We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

NAME OF FIRM \_\_\_\_\_ BOOTH NO. \_\_\_\_\_

CARE OF \_\_\_\_\_  
 (If Other Than Exhibiting Firm)

ADDRESS \_\_\_\_\_  
 (Street) (P. O. Box) (City) (State) (Zip)

ORDERED BY \_\_\_\_\_ X \_\_\_\_\_  
 (Please Type or Print) (Signature)

PHONE ( \_\_\_\_\_ ) \_\_\_\_\_ DATE \_\_\_\_\_





Street Address  
121 North Chimney Rock Rd.  
Greensboro, NC 27409  
Phone: 336-315-5225  
Fax: 336-315-5220

ORDER FORM FOR  
CUSTOM SIGNS & GRAPHICS

Deadline Date For Discount Rates  
September 12, 2023

Mail one copy to us at the address above. Retain a copy for your files.

PLEASE TYPE OR PRINT

VINYL SIGNS

Sign rates are based on up to 10 words per sign, one color copy on white background, and delivery to the booth exclusive of installation or hanging.

STANDARD SIGN SIZES: (Choose Your Size)

Size	Quantity	Discount Rates	Standard Rates	TOTAL
7" x 11"	_____	\$ 28.75	\$ 40.25	\$ _____
7" x 22"	_____	29.25	40.95	_____
7" x 44"	_____	31.50	44.10	_____
11" x 14"	_____	37.25	52.15	_____
14" x 22"	_____	41.25	57.75	_____
14" x 44"	_____	53.50	74.90	_____
22" x 28"	_____	55.50	77.70	_____
24" x 36"	_____	71.50	100.10	_____
20" x 60" (White Only)	_____	117.25	164.15	_____
40" x 60" (White Only)	_____	148.50	207.90	_____

ADDITIONAL SERVICES AVAILABLE:

	Quantity	Discount Rates	Standard Rates	TOTAL
Over 10 Words	_____	\$ 2.75 per word	\$ 3.85	\$ _____
Colored Showcard	_____	8.25 per sign	11.55	_____
Change in Color of Copy	_____	8.25 per change	11.55	_____
Easel Back on Sign	_____	5.25 per sign	7.35	_____
Weather Protection	_____	15.00 per sq. ft.	21.00	_____
Logo Sign	_____	Quoted on Request	_____	_____
Banner	_____	Quoted on Request	_____	_____

CHOOSE YOUR STYLE AND COLOR:

Vertical     Horizontal     Use Your Judgement for Layout

Background Color: \_\_\_\_\_

Lettering Color: \_\_\_\_\_

Indicate sign copy on the following page. Return BOTH pages.

INKJET PRINTED SIGNS

Signs printed and mounted on white foamcore. Other materials available.

For sending logos, artwork, etc. via digital files, please refer to the information on the following page.

NOTE: Color correction, retouching, cloning or file conversion (if necessary) will incur additional labor charges. Labor schedule and rates are listed below:

Straight Time: 8:00 AM to 4:30 PM, Monday through Friday  
Overtime: 4:30 PM to 12:00 AM, Monday through Friday  
8:00 AM to 12:00 AM, Saturday and Sunday  
Double Time: 12:00 AM to 8:00 AM, Monday through Sunday and all Holidays

Graphic Design Labor Rates: Straight Time: \$ 62.50/hr  
Overtime: 93.75/hr  
Double Time: 125.00/hr

STANDARD SIGN SIZES: (Choose Your Size)

Size	Quantity	Discount Rates	Standard Rates	TOTAL
7" x 11"	_____	\$ 34.75	\$ 48.65	\$ _____
7" x 22"	_____	36.50	51.10	_____
7" x 44"	_____	38.25	53.55	_____
11" x 14"	_____	44.50	62.30	_____
14" x 22"	_____	50.00	70.00	_____
14" x 44"	_____	63.75	89.25	_____
22" x 28"	_____	66.00	92.40	_____
24" x 36"	_____	86.00	120.40	_____
20" x 60"	_____	144.50	202.30	_____
40" x 60"	_____	177.75	248.85	_____
Other Size Signage	_____	14.50/sq.ft.	20.30/sq.ft.	_____
Banners	_____	16.25/sq.ft.	22.75/sq.ft.	_____

CHOOSE YOUR STYLE AND COLOR:

Vertical     Horizontal     Use Your Judgement for Layout

Background Color: \_\_\_\_\_

Lettering Color: \_\_\_\_\_

Indicate sign copy on the following page. Return BOTH pages.

SUB TOTAL \$	_____
7.25% Sales Tax \$	_____
TOTAL \$	_____

PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full, including tax, must accompany your order to qualify for Discount Rates. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

NAME OF FIRM \_\_\_\_\_ BOOTH NO. \_\_\_\_\_

CARE OF \_\_\_\_\_  
(If Other Than Exhibiting Firm)

ADDRESS \_\_\_\_\_  
(Street) (P. O. Box) (City) (State) (Zip)

ORDERED BY \_\_\_\_\_  
(Please Type or Print) (Signature)

PHONE ( \_\_\_\_\_ ) \_\_\_\_\_ DATE \_\_\_\_\_



Street Address  
 121 North Chimney Rock Rd.  
 Greensboro, NC 27409  
 Phone: 336-315-5225  
 Fax: 336-315-5220

ORDER FORM FOR  
 CUSTOM SIGNS & GRAPHICS

Deadline Date For Discount Rates  
 September 12, 2023

Orders must be received by deadline date to qualify for "Discount Rate" and to insure work will be ready by show opening.

COPY TO READ AS FOLLOWS: (Attach all logos, trademarks, color samples, etc.)

**SUBMITTING ARTWORK**

**ON DISK:** Artwork should be submitted on the following PC/MAC formatted disks: CD or DVD. Please consult our Exhibitor Services Department for other formats.

**VIA E-MAIL:** (Compress large files before e-mailing: see below for file types.) Artwork should be e-mailed to:  
 anelson@hollins-expo.com

**FILE TYPES:** We can accept the following file types ONLY:

- .eps (Encapsulated Post Script)
- .jpg (JPEG)
- .psd (Photoshop Document)
- .sit (Stuffit)
- .tif (Tagged Image Format)
- .zip (WINZIP)

When submitting a raster file, the optimal resolution is 150 dpi for a 1 to 1 output ratio. Depending on the scale, lower resolutions may result in a decrease in image quality and/or increase in setup charges. The higher the resolution, the better the final output.

**HARD COPY:**

- Send CAMERA READY artwork ONLY.
- Include PMS colors.
- Include registration marks and crop marks if applicable.
- Artwork MUST be clean and sharp to obtain an accurate, detailed reproduction.
- Photocopies, faxes, letterheads and business cards are NOT acceptable.

Artwork not following the above specifications will delay the job processing time and increase your final cost.

**ORDERING TIPS**

- On your disk, indicate the disk format (MAC or PC), file type (e.g., .eps, .jpg) and compression format (e.g., .zip, .sit). Mark the disk with your company name, event name, contact person and telephone number.
- If sending artwork via e-mail, please indicate the following in the body of your message: the disk format (MAC or PC), file type (e.g., .eps, .jpg) and compression format (e.g., .zip, .sit). Please include your company name, event name, contact person and telephone number.
- Include a printed color copy of artwork and PMS colors.
- All files should be scaled proportionately to the final output size.
- All text should be converted to curves, or embed fonts if possible.
- Indicate output size(s) and quantity of each.
- Include a complete list of the files on your disk or e-mail and specify the file(s) you wish to output.
- Remember to order in advance to save time and money. Orders received after the deadline date or without payment will be charged at "Standard Rates".
- Should you need any additional assistance, please call our Exhibitor Services Department.



Street Address  
121 North Chimney Rock Rd.  
Greensboro, NC 27409  
Phone: 336-315-5225  
Fax: 336-315-5220

ORDER FORM FOR  
CLEANING SERVICES

Deadline Date  
For Return of This Form  
September 12, 2023

Mail one copy to us at the address above. Retain a copy for your files.

PLEASE TYPE OR PRINT

The cleaning services provided by the exhibit hall include only a general sweeping of the aisles. Any cleaning services required within your exhibit space, including disposal of debris generated during set-up, is your responsibility.

Note: All rental carpets ordered from HOLLINS are installed in clean condition.

PLEASE INDICATE SERVICES DESIRED

BOOTH CLEANING — ALL RATES BASED ON GROSS BOOTH AREA  
(100 Sq. Ft. Minimum Per Day)

	Rate
<input checked="" type="checkbox"/> DAILY - Vacuum, empty wastebaskets, general cleaning before initial opening of the show and DAILY thereafter.	\$ .65 per sq. ft. per day
<input checked="" type="checkbox"/> ONCE - Vacuum, empty wastebaskets, general cleaning before initial opening of the show.	.75 per sq. ft.
<input checked="" type="checkbox"/> ONCE - Vacuum, empty wastebaskets, general cleaning before initial opening of the show for space with more than 1,000 sq. ft.	.65 per sq. ft.
<input checked="" type="checkbox"/> ONCE - Shampoo before initial opening of the show.	1.50 per sq. ft.

SPECIAL INSTRUCTIONS OR OTHER SERVICES REQUIRED

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

SIZE OF BOOTH: \_\_\_\_\_ x \_\_\_\_\_ = \_\_\_\_\_ SQ. FT. x RATE: \_\_\_\_\_ x NO. OF DAYS: \_\_\_\_\_ = \$ \_\_\_\_\_

NO CREDITS will be considered for services unless you notify the HOLLINS Service Desk that the service(s) were not performed prior to the opening of the show each day. There will be an additional charge for cleaning carpets that are subjected to excessive wear and tear such as wood or metal shavings generated by demonstrations in the booth, or food sampling.

PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full must accompany your order. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

NAME OF FIRM \_\_\_\_\_ BOOTH NO. \_\_\_\_\_

CARE OF \_\_\_\_\_  
(If Other Than Exhibiting Firm)

ADDRESS \_\_\_\_\_  
(Street) (P. O. Box) (City) (State) (Zip)

ORDERED BY \_\_\_\_\_  \_\_\_\_\_  
(Please Type or Print) (Signature)

PHONE ( \_\_\_\_\_ ) \_\_\_\_\_ DATE \_\_\_\_\_



Street Address
121 North Chimney Rock Rd.
Greensboro, NC 27409
Phone: 336-315-5225
Fax: 336-315-5220

ORDER FORM FOR
INSTALLATION & DISMANTLE LABOR

Deadline Date
For Return of This Form
September 12, 2023

Mail one copy to us at the address above. Retain a copy for your files.

PLEASE TYPE OR PRINT

RATES:
Straight Time ..... \$ 70.00/HR
Overtime ..... \$ 105.00/HR
Doubletime ..... \$ 140.00/HR
8:00 AM to 4:30 PM, Monday through Friday
4:30 PM to 12:00 AM, Monday through Friday
12:00 AM to 8:00 AM Monday through Sunday
8:00 AM to 12:00 AM, Saturday and Sunday
and all Holidays

— RATES ARE PER MAN PER HOUR — ONE HOUR MINIMUM PER MAN —

PLEASE INDICATE SERVICE DESIRED:

X PLAN A - SUPERVISION BY HOLLINS

This plan is offered to have your exhibit set prior to your arrival. In order to reduce your at-show expenses and save time, supervision is provided by HOLLINS. Specially trained craftsmen perform the work on straight time where possible. The charge for this service is 40% of the total labor bill, with a minimum of one (1) hour on installation and one (1) hour on dismantle.

To complete your exhibit to your satisfaction, we must receive the following information:

Total No. of: Crates ..... Cartons ..... Fiber Cases ..... Other .....
Carpet: x With Exhibit x Ordered from HOLLINS Color ..... Size .....
Set-Up Plan/Photo: Attached ..... In Crate ..... Exhibit Shipped To: Warehouse ..... Show Site .....
Please provide an emergency contact: Name ..... Telephone No. ( ) .....

Return shipping instructions are as follows:-

Ship to: .....
Via: x Common Carrier q Air Freight
x Other .....
x Prepaid q Collect

Please Note: HOLLINS will not be responsible for materials improperly packed or labeled by you or your representative.

X PLAN B - SUPERVISION BY YOU OR YOUR REPRESENTATIVE

Starting time can be guaranteed only in those instances where men are requested for the start of the working day, which is 8:00 AM unless official set-up time is to begin later in the day.

It is important that you check in at the HOLLINS Service Desk to pick up men ordered. You must also check men out at the HOLLINS Service Desk upon completion of work. All work to be done under your supervision or the supervision of your representative. If no date and time is indicated, no men will be assigned until you check in at the HOLLINS Service Desk.

Supervisor will be: .....

If you fail to pick up men at time ordered, a ONE HOUR PER MAN NO-SHOW FEE will be charged unless a written cancellation notice is received by 11:00 AM prior to the day labor is requested.

Table with columns for No. of Men, Approx. Hrs., Rate, PLAN B, SUPERVISION, PLAN A, and TOTAL. Includes sub-tables for Date and Start Time for INSTALLATION and DISMANTLE.

PAYMENT POLICY: We require your credit card authorization to be on file with HOLLINS. Payment in full must accompany your order. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

NAME OF FIRM ..... BOOTH NO. ....

CARE OF .....
(If Other Than Exhibiting Firm)

ADDRESS .....
(Street) (P. O. Box) (City) (State) (Zip)

ORDERED BY ..... X .....
(Please Type or Print) (Signature)

PHONE ( ) ..... DATE .....

**INTENT TO USE  
EXHIBITOR APPOINTED CONTRACTOR NOTICE**

**NOTIFICATION DEADLINE: September 12, 2023**  
Only forms received by this date will be processed for authorization to gain show floor access.

An Exhibitor Appointed Contractor is any contractor other than the Official Contractors appointed by Show Management.

1. The Exhibitor Appointed Contractor must agree to abide by the regulations as set forth in the "Exhibitor Appointed Contractor Regulations" document which follows this form.
2. Should you choose to use an Exhibitor Appointed Contractor you must complete and sign this form. It must be received at the HOLLINS offices in Greensboro, NC no later than the deadline date shown above. No extensions or exceptions will be granted after the published deadline.
3. The Exhibitor Appointed Contractor must provide HOLLINS with an original "Certificate of Insurance". This certificate must be received at the HOLLINS offices in Greensboro, NC no later than the deadline date shown above. No extensions or exceptions will be granted after the published deadline.
4. Failure to provide HOLLINS with the above items No. 2 and No. 3 will result in said firms being required to hire installation and dismantle labor from HOLLINS and the Exhibitor Appointed Contractor providing supervision only.
5. In addition to complying with Show Management requirements, all representatives of the Exhibitor Appointed Contractor must obtain an "Exhibitor Appointed Contractor Badge" at the HOLLINS Service Desk to gain show floor access.

**INTENT TO USE EXHIBITOR APPOINTED CONTRACTOR**

PLEASE TYPE OR PRINT

Name of Event 2023 International Bluegrass Music Association

Exhibiting Firm \_\_\_\_\_ Booth No. \_\_\_\_\_

Authorized Name and Title \_\_\_\_\_  
(Please Type or Print)

Authorized Signature X

Full Name of Exhibitor Appointed Contractor \_\_\_\_\_

Complete Address \_\_\_\_\_

City, State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

Exhibitor Appointed Contractor "Show Site" Representative \_\_\_\_\_  
(Please Type or Print)

Type of Service to be Performed \_\_\_\_\_

\_\_\_\_\_

## EXHIBITOR APPOINTED CONTRACTOR REGULATIONS

An Exhibitor Appointed Contractor is any contractor other than the Official Contractors appointed by Show Management. Exhibitor Appointed Contractors typically provide services such as exhibit installation and dismantling, floral, photography, audio visual, display rental, display house services, etc. You, the exhibitor, must notify HOLLINS in writing, no later than 30 days prior to the first day of move-in, of your intent to use an outside contractor. You must furnish the name, address and telephone number of the contractor.

The following rules have been established to insure the proper operation of the show and the satisfaction of the participants.

1. You may not use a utility service contractor (electrical, telephone or plumbing) other than those officially contracted for by Show Management.
2. You may use an outside contractor to install and dismantle your display but may not use an outside drayage contractor.
3. It is your responsibility to provide the Exhibitor Appointed Contractor with information pertinent to the installation and servicing of the exhibit; e.g., utilities, service order forms, installation and dismantling dates, target dates, shipping instructions, labels, display regulations, work passes, etc. You agree that you are ultimately responsible for all services in connection with your exhibit; including freight, drayage, rentals and labor.
4. The Exhibitor Appointed Contractor shall have the right to provide services requested by you. However, the Exhibitor Appointed Contractor shall conform to the following rules and guidelines.
  - A. The Exhibitor Appointed Contractor shall use only his or her own bona fide full-time employees on the show floor.
  - B. The Exhibitor Appointed Contractor shall have a valid work order from you in advance of the show installation date, and shall be prepared to present this upon request at the show.
  - C. The Exhibitor Appointed Contractor shall not solicit business on the show floor. Work will be allowed only on exhibits for which prior notification has been received and approved.
  - D. The Exhibitor Appointed Contractor shall have in his or her possession, and have a copy on file with HOLLINS, a public liability and property damage insurance policy naming Show Management, HOLLINS, the facility and other particular parties that may be required, as the insured in the amount specified by the facility or \$2,000,000.00, whichever is greater. This information shall be on file no later than 30 days prior to the first day of move-in.
  - E. A letter shall be provided to HOLLINS, no later than 30 days prior to the first day of move-in, listing the exhibitors who have retained the services of the Exhibitor Appointed Contractor. HOLLINS will keep this information confidential.
  - F. Prior to starting work, the Exhibitor Appointed Contractor shall have all business licenses, permits and workers compensation insurance required by the state, city governments and exhibit facility management, and shall provide HOLLINS with the evidence of compliance.
  - G. Prior to starting work, the Exhibitor Appointed Contractor shall furnish HOLLINS with the names of all employees who will be working in the exhibit hall, as well as the names, addresses and telephone numbers of key executives for emergency contact. Upon notification by you of your intent to use an Exhibitor Appointed Contractor, the contractor will be supplied with the appropriate forms for response.
  - H. Prior to starting work, the Exhibitor Appointed Contractor shall obtain badges from Show Management and HOLLINS. Anyone found not wearing the appropriate badge will be required to leave the show floor.
  - I. The Exhibitor Appointed Contractor shall be responsible for adherence to all rules of ingress and egress, and shall complete his or her work in a timely and professional manner within the prescribed time limits.
  - J. The Exhibitor Appointed Contractor shall remain within the perimeter of the booth(s) he or she is erecting. Work will not be allowed in the aisles or other unused areas of the exhibit hall.
  - K. The Exhibitor Appointed Contractor shall cooperate fully with HOLLINS and, when necessary, assist HOLLINS in meeting schedule requirements.
  - L. The Exhibitor Appointed Contractor shall refrain from interfering with the efficient utilization of labor by HOLLINS.
  - M. When necessary, the Exhibitor Appointed Contractor shall share with HOLLINS all reasonable costs related to his or her work; including the payment of union stewards, the restoration of exhibit space to its initial condition, etc.
5. Failure to comply with the terms set forth in this document will be grounds for the Exhibitor Appointed Contractor not being allowed to work in the exhibit hall, or work being stopped and the Exhibitor Appointed Contractor required to leave the show floor.

# IMPORTANT PLEASE READ

All freight shipped in advance of show must be shipped.....

TO: (Exhibitor's Firm Name and Booth Number)  
FOR: International Bluegrass Music Association  
C/O: HOLLINS EXPOSITION SERVICES  
121 North Chimney Rock Road  
Dock 1  
Greensboro, NC 27409

**DO NOT SHIP ADVANCE FREIGHT TO THE  
RALEIGH CONVENTION CENTER**

HOLLINS has exclusive rights to drayage services on all freight shipped to show site.

Any and all freight received by Raleigh Convention Center will be consigned to HOLLINS and subject to the prevailing drayage rate.

We urge you to ship your materials in advance.

## MATERIAL HANDLING LIMITS OF LIABILITY

**Important Information ! Please Read !**

HOLLINS EXPOSITION SERVICES' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged as described in this document.

### LIMITATIONS OF HOLLINS EXPOSITION SERVICES' LIABILITY AND RESPONSIBILITY

- 1) HOLLINS shall not be responsible for damage to un-crated materials, materials improperly packed or concealed damage.
- 2) HOLLINS shall not be responsible for loss, theft or disappearance of your materials after they have been delivered to your booth.
- 3) HOLLINS shall not be responsible for loss, theft or disappearance of materials before they are picked up from your booth for loading out after the show. "Bills of lading" furnished to HOLLINS by you that cover outgoing shipments will be checked at time of pickup from the booth and corrections made where discrepancies occur.
- 4) HOLLINS shall not be liable (to any extent whatsoever) for any actual, potential or assumed loss of profits or revenues, or for any collateral costs which may result from loss or damage to your material which may make it impossible or impractical to exhibit same.
- 5) The consignment or delivery of a shipment to HOLLINS by you, or by any shipper on your behalf, shall be construed as an acceptance by you, and/or other shipper, of the terms and conditions as set forth in this document.
- 6) HOLLINS shall exercise ordinary diligence and care in the receiving, handling and storage of all shipments. HOLLINS shall not be liable for loss or damage by fire, acts of God, strikes or causes beyond its control. HOLLINS' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged. In any case, the liability of HOLLINS is limited to thirty cents (\$.30) per pound per article, with a maximum of fifty dollars (\$50.00) per item, and a maximum of one thousand dollars (\$1,000.00) per shipment. This applies while said goods are in HOLLINS' warehouse, vehicles for delivery or possession at show site.
- 7) Claims for loss or damage which are not submitted to HOLLINS within thirty (30) days of the show at which the loss or damage occurred, shall be considered waived. No suit or action shall be brought against HOLLINS or its subcontractors more than one (1) year after the accrual of the cause of action therefor.
- 8) Shipments received without receipts, freight bills or specified unit counts on receipts or freight bills (i.e., one lot, 800 cu. ft., etc. - such as UPS or van lines), will be delivered to your booth without guarantee of piece count or condition. No liability will be assumed by HOLLINS for such shipments.
- 9) Empty container labels will be available at the HOLLINS Service Desk. Affixing the labels is your responsibility. All previous labels should be removed or completely covered. HOLLINS assumes no responsibility for errors to the aforementioned procedure, removal of containers with old empty labels and without HOLLINS labels, improper information on empty labels, or valuables stored in containers with empty labels.
- 10) You should arrange for outgoing shipments during the show or immediately after its close. HOLLINS will assist in the preparation of "bills of lading". Be sure your material is carefully crated or packed, and properly tagged or marked.
- 11) To expedite removal of materials, HOLLINS shall have the authority (without further clearance from you) to change designated carriers.
- 12) Labor and services ordered on your behalf by a display builder or other party, must be so authorized in a letter from you. Payment for all labor and services will be your responsibility.
- 13) You are responsible for all material handling charges for shipments consigned to you or your booth. Also, you are responsible for all material handling charges for shipments from you or your booth. You may not assign this responsibility to suppliers or customers. Any financial penalty incurred because of an inappropriate address, collect shipment, early arrival causing reconsignment charges, storage, etc., will be your responsibility.
- 14) Where you indicate a choice of carrier for pickup other than the Official Show Carrier, it is your responsibility to arrange with said carrier for pickup. If the carrier does not pick up within the time limit for removal of your material from the exhibit hall, we reserve the right to forward the material by the shipping method of our choice, or to remove the material to our warehouse for disposition - at an additional charge to you in accordance with prevailing rates for the service performed.
- 15) HOLLINS will not be responsible for material left behind without orders placed at the HOLLINS Service Desk. Material left behind without orders placed at the HOLLINS Service Desk may be classified as abandoned.
- 16) HOLLINS will not be responsible for any delay of shipments. We will expedite shipments to the best of our ability; but, will not assume any financial responsibility for shipments which do not arrive at their destination at a specified time.
- 17) YOU ARE URGED TO CARRY ALL-RISK INSURANCE covering your materials against damage, loss and all other hazards - from the time shipments are made prior to the show, until shipments are received back after the show. This can generally be done by adding "riders" to existing insurance policies, often at no additional cost. It is understood HOLLINS is not an insurer. Insurance, if any, must be obtained by you. The amounts payable to HOLLINS hereunder are based on the value of the material handling services. The scope of HOLLINS' liability is set forth in this document.





Mailing Address  
 P.O. Box 49837  
 Greensboro, NC 27419  
 Phone: 336-315-5225

Street Address  
 121 North Chimney Rock Rd.  
 Greensboro, NC 27409  
 Fax: 336-315-5220

SHIPPING INSTRUCTIONS  
 &  
 MATERIAL HANDLING  
 RATE SCHEDULE

**ADDRESS ADVANCE SHIPMENTS TO WAREHOUSE**

TO: (Your Firm's Name and Booth Number)  
 FOR: International Bluegrass Music Association  
 C/O: HOLLINS EXPOSITION SERVICES  
 121 North Chimney Rock Road  
 Dock 1  
 Greensboro, NC 27409

**ADDRESS DIRECT SHIPMENTS TO SHOW SITE**

TO: (Your Firm's Name and Booth Number)  
 FOR: International Bluegrass Music Association  
 C/O: HOLLINS EXPOSITION SERVICES  
 Raleigh Convention Center Hall C  
 500 South Salisbury Street  
 Raleigh, NC 27601

**Deadline for receiving advance shipments at warehouse:  
 September 22, 2023**

**Shipments to show site will not be accepted prior to:  
 September 26, 2023**  
 The show site has no provisions to accept shipments prior to the  
 SHOW SET-UP PERIOD.

SHIPMENTS MUST BE PREPAID - COLLECT SHIPMENTS WILL NOT BE ACCEPTED

ADVANCE WAREHOUSE SHIPMENTS (Includes thirty (30) days storage)

Receive ONLY crated, boxed or palletized shipments at the warehouse and store up to thirty (30) days prior to the show. Deliver to the booth, remove, store and return empty crates/boxes/pallets. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock. . . . .

SHOW SITE SHIPMENTS - COMMON CARRIER (THIS INCLUDES OVERTIME RATE)

Receive ONLY crated, boxed or palletized shipments at the show site DURING SET-UP PERIOD. Deliver to the booth, remove, store and return empty crates/boxes/pallets. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock. . . . .

VAN LINE, POV/COMPANY TRUCK, SPECIALIZED CARRIER

(Crated, Boxed or Palletized Shipments)

Receive at the show site DURING SET-UP PERIOD. Deliver to the booth, remove, store and return empty crates/boxes/pallets. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock. . . . .

(Loose, Uncrated or Pad Wrapped Shipments)(This includes UPS Ground & Fedex)

Receive at the show site DURING SET-UP PERIOD. Deliver to the booth, remove, store and return packing material. Includes removal of material from the booth and loading on outbound carrier at the facility loading dock. . . . .

LATE SHIPMENTS

Material received at the warehouse AFTER the above deadline date, and material received at the show site AFTER the show opens . . . . .

SHIPMENTS RETURNED TO WAREHOUSE - STORAGE FEES - CONTAINER STORAGE

• Shipments returned to the warehouse will be charged an additional \$50.00 per one-hundred pounds (100 lbs.) A \$100.00 handling fee will also apply for shipments returned to warehouse for outbound shipping.

Material Handled Into And Out Of Exhibit Area	Minimum Charge Per Shipment
\$ 85.00 per 100 lb.	200 lbs.
\$ 85.00 per 100 lb.	200 lbs.

\$ 85.00 per 100 lb.	200 lbs.
\$ 85.00 per 100 lb.	200 lbs.
\$ 150.00 per 100 lb.	200 lbs.

**200 lb. minimum charge applies to each shipment HOLLINS receives.**

- Example 1: You shipped two boxes together weighing seventy-five pounds (75 lbs.) each. The boxes arrive as one shipment. This entire shipment will result in ONE minimum two-hundred pound (200 lb.) charge.
- Example 2: You shipped the same two boxes weighing seventy-five pounds (75 lbs.) each. The boxes arrive separately, at two separate times. This will result in TWO minimum two-hundred pound (200 lb.) charges.

NOTE: Billed weight is based on incoming weight only, whether the above services are used in whole or in part. The weight is rounded up to the next one-hundred pounds (100 lbs.) and is taken from the INBOUND "bill of lading" and/or the "certified weight ticket". Shipments arriving without a specified weight on the "bill of lading" will be assigned an approximate weight by HOLLINS. This weight estimate will prevail.

SMALL PACKAGE HANDLING

Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition.

- Maximum weight is 50 lbs. - per shipment, per delivery
- \$ 60.00 for the first carton - per shipment, per delivery
- \$ 35.00 for each additional carton - per shipment, per delivery

SPECIAL SERVICES

Rates quoted above do not include the following services.

- Local Pickups and Deliveries: Labor (1 hr. minimum) plus appropriate cwt weight charge (200 lbs. minimum).
- Shrinkwrap \$ 50.00 per pallet plus labor (1/2 hr. minimum labor)



Street Address  
 121 North Chimney Rock Rd.  
 Greensboro, NC 27409  
 Phone: 336-315-5225  
 Fax: 336-315-5220

ORDER FORM FOR  
 ESTIMATED  
 MATERIAL HANDLING

Mail one copy to us at the address above. Retain a copy for your files.

PLEASE TYPE OR PRINT

INBOUND SHIPPING INFORMATION

	NUMBER OF PIECES	ESTIMATED WEIGHT	CARRIER(S)	TRACKING # (Please provide pro number)	ESTIMATED COST (Of Material Handling) (200 lbs. min. per shipment)
ADVANCE SHIPMENTS (Warehouse)					
DIRECT SHIPMENTS (Show Site)					

SHIPPED FROM: (City) \_\_\_\_\_ (State) \_\_\_\_\_

DATE SHIPPED: \_\_\_\_\_ ESTIMATED DATE OF ARRIVAL: \_\_\_\_\_

Attach separate Order Forms for multiple shipments.

OUTBOUND SHIPPING INFORMATION

A "bill of lading" for all OUTBOUND SHIPMENTS must be completed and turned in at the HOLLINS Service Desk.

DO NOT LEAVE YOUR "BILL OF LADING" AT YOUR BOOTH!

In the event a "bill of lading" is not turned in at the HOLLINS Service Desk, the unidentifiable shipment will be discarded.

PAYMENT POLICY: For material handling we require your credit card authorization to be on file with HOLLINS. Estimated payment must accompany your order. Payment may be made by check drawn on a U.S. Funds Account, MasterCard, VISA or American Express, and is subject to the terms and conditions as set forth in the enclosed "Payment Policy & Credit Card Charge Authorization Form". Completed and signed Authorization Form must accompany your order.

PLEASE FILL OUT THE INFORMATION BELOW ON EACH ORDER FORM

I have read and understand the "Shipping Instructions & Material Handling Rate Schedule" as well as the "Material Handling Limits of Liability" document and by my signature below agree to the conditions as set forth therein.

PLEASE TYPE OR PRINT

NAME OF EVENT 2023 International Bluegrass Music Association

NAME OF FIRM \_\_\_\_\_ BOOTH NO. \_\_\_\_\_

CARE OF \_\_\_\_\_  
(If Other Than Exhibiting Firm)

ADDRESS \_\_\_\_\_  
(Street) (P. O. Box) (City) (State) (Zip)

ORDERED BY \_\_\_\_\_  
(Please Type or Print) X (Signature)

PHONE ( \_\_\_\_\_ ) \_\_\_\_\_ DATE \_\_\_\_\_



**RUSH**

**DO NOT DELAY**

**DEADLINE DATE: September 22, 2023**

TO: \_\_\_\_\_  
(Name of Exhibiting Company)

C/O: HOLLINS EXPOSITION SERVICES  
121 North Chimney Rock Road  
Dock 1  
Greensboro, NC 27409

**WAREHOUSE**

EVENT: \_\_\_\_\_  
2023 International Bluegrass Music Association

BOOTH NO. \_\_\_\_\_ NO. OF PCS.

CARRIER: \_\_\_\_\_

**RUSH**

**DO NOT DELAY**

**DEADLINE DATE: September 22, 2023**

TO: \_\_\_\_\_  
(Name of Exhibiting Company)

C/O: HOLLINS EXPOSITION SERVICES  
121 North Chimney Rock Road  
Dock 1  
Greensboro, NC 27409

**WAREHOUSE**

EVENT: \_\_\_\_\_  
2023 International Bluegrass Music Association

BOOTH NO. \_\_\_\_\_ NO. OF PCS.

CARRIER: \_\_\_\_\_



**RUSH**

**DO NOT DELAY**

**CAN BEGIN ARRIVING: September 26, 2023**

TO: \_\_\_\_\_  
(Name of Exhibiting Company)

C/O: HOLLINS EXPOSITION SERVICES  
Raleigh Convention Center Hall C  
500 S. Salisbury Street  
Raleigh, NC 27601

**SHOW SITE**

EVENT: \_\_\_\_\_  
2023 International Bluegrass Music Association

BOOTH NO. \_\_\_\_\_ NO. OF PCS.

CARRIER: \_\_\_\_\_

**RUSH**

**DO NOT DELAY**

**CAN BEGIN ARRIVING: September 26, 2023**

TO: \_\_\_\_\_  
(Name of Exhibiting Company)

C/O: HOLLINS EXPOSITION SERVICES  
Raleigh Convention Center Hall C  
500 S. Salisbury Street  
Raleigh, NC 27601

**SHOW SITE**

EVENT: \_\_\_\_\_  
2023 International Bluegrass Music Association

BOOTH NO. \_\_\_\_\_ NO. OF PCS.

CARRIER: \_\_\_\_\_

# ATTENTION

## DO NOT RETURN

the forms that follow this page to HOLLINS.

Should you require these services, please return the respective form(s) to the appropriate vendor.

# UTILITIES ORDER FORM

Updated 7-20

Payment can only be made by a company, cashier's, or certified check, cash, Visa, MasterCard, or American Express. Service provided upon payment receipt.

Ordering, Payments, and Receipts: 919-996-8515  
 Technical Questions (Air, Water, Power): 919-830-3718  
 IT Additional Services: 919-996-8519

Event Name: \_\_\_\_\_

Event Date(s): \_\_\_\_\_

Company Name: \_\_\_\_\_ Booth Number(s): \_\_\_\_\_

Contact Name: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_ Zip: \_\_\_\_\_

Phone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_ Would you like a receipt?: Yes No

For Internal Use Only  
 Event No.: \_\_\_\_\_

Electrical and Telephone Services					
Floor price will be charged if equipment reservations are not received at least five business days prior to the first day of move-in.					
	Qty.	Service	Advance Price	Floor Price	Total Price
Electric Power ±		110V Outlet 20 Amp	\$100.00	\$150.00	
		208V Outlet 30 Amp & Under	\$170.00	\$230.00	
		208V Outlet 30 - 100 Amp <sup>1</sup> (Single Phase)	\$250.00	\$330.00	
		208V Outlet 30 - 100 Amp <sup>1</sup> (Three Phase)	\$310.00	\$370.00	
		480V <sup>1</sup>	Contact John Hughes (919-830-3718) for details	N/A Advance Only	
Phones/Misc.		Telephone Line (Handset Not Included)	\$215.00	\$270.00	
		Telephone Line (Includes Handset)	\$244.75	\$305.00	
		Digital Conference Phone	\$350.00	\$425.00	
		Compressed Air, Water, or Drain Service (Limited availability. Exhibit Halls Only. Requires two weeks advance notice from move-in date.)	Contact John Hughes (919-830-3718) for approval. Payment accepted at 919-996- 8515.	N/A Advance Only	
± All power is supplied from the floor. Please call to discuss other requirements.					
<sup>1</sup> Must submit photo of equipment's electrical plug for tie in upon receipt of Utilities Order Form					

**PLEASE COMPLETE BOTH SIDES OF THIS FORM.**

Free basic wireless Internet service is offered throughout the Raleigh Convention Center.

Free wireless Internet service is suitable for checking email and light web surfing. Total available bandwidth is shared by all customers in the facility. Free wireless Internet service is a best-effort, non- guaranteed offering and does not include I.T. support.

Prices are subject to change. The latest form can be found on the Raleigh Convention Center website: <http://www.raleighconvention.com>. Additional information and Terms of Service are on the following pages.

<b>Internet Services</b>				
Floor price will be charged if equipment reservations are not received at least five business days prior to the first day of move-in.				
Qty.	Service	Advance Price	Floor Price	Total Price
	Wired Internet - Shared bandwidth	\$350.00/ event/drop	\$450.00/ event/drop	
	8-Port Switch	\$50/event	\$50/event	
	Wired Internet - Dedicated bandwidth with one static public IP address	5 Business Days Advance Notice Required 50 Mbps: \$500/day 100 Mbps: \$800/day 200 Mbps: \$1200/day		
		10 Business Days Advance Notice Required 500 Mbps: \$2500/day 1 Gbps: \$4800/day		
	Each additional static public IP address	\$150.00 (+ Wired Internet Dedicated Bandwidth) 5 Business Days Advance Notice Required		
				Total
* Floor price will be charged if equipment reservations are not received at least five business days prior to the first day of move-in.				

<b>Payment Options</b>	
<p>1. Mail completed form with payment to</p> <p>Raleigh Convention Center 500 South Salisbury St. Raleigh, NC 27601</p> <p>For order receipt confirmation or payment receipts please contact:</p> <p>RCC Accounting 919-996-8515</p>	<p>2. Pay with (check one)</p> <p><input type="checkbox"/> MasterCard    <input type="checkbox"/> Visa    <input type="checkbox"/> American Express</p> <p>Name on Card: _____</p> <p>Card number: _____</p> <p>Expiration (MM/YY): ____/____</p> <p>Signature: _____</p> <p>Fax this form with credit card information to</p> <p style="text-align: right;">RCC Accounting 919-996-8552 (fax)</p>
<p>For Internal Use Only</p> <p>Date received: _____</p> <p>Receipt number: _____</p>	

## CONNECTION

- Under no circumstances shall anyone other than the Raleigh Convention Center's electrician make electrical connections to the Raleigh Convention Center distribution system.
- Hourly fees may apply for special wiring requirements.
- Sharing power between booths is prohibited.
- Convenience outlets that may exist in or near your booth are not included in your booth rental and may not be used.
- All equipment provided by exhibitor must comply with all National Electric Codes as well as, state, local and international safety codes.
- The building engineer may refuse service to any requests deemed unsafe.
- No two-wire (home-use) extension cords are allowed.

## 120/208v & 277/480v POWER

The Raleigh Convention Center can provide power for your equipment and machinery with the following limitations. We can only guarantee that we will be able to provide power if you order in advance. Not all locations of the building have access to higher amperage or voltage power. Please discuss your technical (air, water, power) needs with John Hughes at 919-830-3718. (Ordering, Payments, and Receipts can be handled at 919-996-8515.)

We can generally provide the power you need for most equipment; however, we do not stock all types of outlets. If you need to plug into something other than a standard 120 or 240 volt, 20 or 30 amp outlet you need to either bring an outlet of the correct type or provide equipment with bare wire leads that we will install into our breaker panel. We will not disassemble your machinery or equipment in order to wire it. Please provide equipment with either a plug or bare wire leads. All Utilities Order Forms requesting power above 208v 30amp (single or three phase) must submit photo of equipment's electrical plug with form submission.

## RIGHT WAY OF ACCESS

- The Raleigh Convention Center reserves an easement behind each exhibit booth for the purpose of distributing electrical service to neighboring booths.
- Unless otherwise directed, convention center electricians are authorized to cut floor coverings to permit installation of service.
- Wall, column, and permanent building utility outlets are not a part of the booth space and are not to be used by exhibitors without advance approval.
- Access to floor boxes is strictly prohibited.
- Displays and service panels must be available and accessible for inspection at all times.

## PHONE LINES

You will be provided with one phone line with an RJ-12 plug for each phone line you order. The phone lines are analog lines suitable for use with computer modems, credit card machines, or for voice communication. If you want to use the line as a normal phone, you may rent the telephone set from us for an additional fee or bring your own telephone set.

The phone lines are disabled from making international calls or dialing 900, 976, and similar toll numbers. Long-distance fees are charged to the client upon receipt of the final bill.

## AIR, WATER, AND DRAIN SERVICE

Compressed air, water, and drain service must be ordered in advance. Not all areas of the Raleigh Convention Center have access to these services.

## INTERNET SERVICE

All Internet Services are subject to The Convention Center's acceptable use policies and the RCC may suspend Service to any exhibitor or user if the use is determined to be in violation of the acceptable use policies.

For wired internet, you may install up to five devices per drop with your switch, or you may rent a switch.

**Disclaimer:** The Convention Center does not provide security, such as, but not limited to firewalls, etc. for any data circuit(s) that we provide. It is the sole responsibility of the exhibitor or customer to provide any necessary security. Software or content obtained from the use of Service may contain viruses or other harmful features and customer is solely responsible for protecting its equipment and software from such matters.

## FREE WIRELESS TERMS OF USE, SECURITY WARNING, & DISCLAIMER

### **WARNING: THIS WIRELESS NETWORK IS NOT SECURE.**

Data sent to or from all wireless devices connected to this network is sent in the clear and could be intercepted and viewed by third parties. Do not use this network to transfer sensitive personal data such as usernames, passwords, credit card numbers, social security numbers, etc. It is available to the general public and is not secure. The City cannot and does not guarantee the privacy of your data and communication while using the service.

### **Indemnity**

Under no circumstances shall the City, its officers, employees, or agents be liable for any direct, indirect, incidental, special, punitive or consequential or other damages that arise or result in any way from use of, or inability to use, the service or to access the Internet or any part thereof, or user's reliance on, or use of, information, services or merchandise provided on or through the service, or that result from mistakes, omissions, interruptions, deletion of files, errors, defects, delays in operation, or transmission, or any defect in or failure of performance.

By your use of the free wireless network, you agree to indemnify and hold harmless the City, of its officers, employees, and agents, from, and against any claim, liability, loss, damage, cost, or expense (including without limitation reasonable attorneys' fees) arising from or related to your use of the service, any materials downloaded or uploaded through the service, any actions taken by you in connection with your use of the service, any violation of any third party's rights or a violation of law or regulation, or any breach of the terms of service agreement.